

# Bluestone Leasing your questions answered

#### Can I see a local representative face to face?

Yes. Bluestone Leasing has representatives nationwide and we are always prepared to visit our customers to discuss their needs and requirements. We explain options in plain English, provide transparent and clear pricing and handle all of the necessary paperwork along the way.

## Why might your product be better than someone else's?

Bluestone Leasing are a truly independent finance company providing access to over 40 specialist banks and funders. Apart from this unparalleled funding panel, ultimately what sets us apart is our approach.

We treat each customer as an individual using our expertise to gain the best solution to suit their specific needs. Customers refused credit elsewhere speak of our willingness to understand their business as the big difference when we successfully secure the funding they need.

## What extra confidence can I be given to trade with you?

So far over 20,000 agreements have been arranged for in excess of 12,000 customers.

#### What financial products do you offer?

Every form of lease is available from Bluestone Leasing. Finance leases are extremely popular given their tax benefits but we also provide lease purchase options and operating leases where applicable. We also provide complimentary financial products including cash flow finance (both factoring and invoice discounting) and insurance.

### What sectors do you specialise in?

All types of organisations, in both public and private sectors, use Bluestone Leasing to help them deliver vital projects. Leasing provides them with the essential assets they need more efficiently and cost effectively than using capital.

## Do you have examples of projects you have worked on?

We are rightly proud of the value we deliver and you can find numerous examples of the work we have done to help our customers in the case studies section of our website. Visit www.bluestoneleasing.com

## Can I speak to someone who has used Bluestone?

Absolutely! We would be delighted to put you in touch with your peers who have used our services. Once we understand your specific needs, we can match you to a customer with similar requirements for you to talk to. Just ask your Bluestone Leasing contact for details.

# I'm concerned about the small print will your contract contain any hidden clauses?

Bluestone Leasing only transact business using clear, easy to read contracts approved by the Finance and Leasing Association (FLA) and we are fully regulated by the Financial Conduct Authority (FCA). We make sure all our customers understand the agreements they sign.

Subject to status and satisfactory credit clearance Bluestone Leasing Limited is regulated by the Financial Conduct Authority under registration number 663701.



